



**CITY OF EAST PROVIDENCE
WATER UTILITIES DIVISION
RFP23/24-07 PRINTING MAILING OF UTILITY BILLS
BID TABULATIONS**

ITEM #	DESCRIPTION	Applied Business Systems	Arista Information Systems	BerkOne, Inc.	BMS Direct	Cathedral Corporation	Moonlight BPO LLC	One2One Communications, LLC DBA OneSource
1	Receive Data File	N/A	\$0.00	Included in laser print	\$0.1275 per piece/ \$350 minimum	\$511.50/month	N/C	Included
2	Laser Print	\$11,924.25	\$0.105 per statement	\$0.25	Included with above price	\$678.41/month	\$0.05 each	\$0.08 each
3	Fold	N/A	\$0.00	Included in laser print	Included with above price	included in inserting	\$0.02 each	Included
4	Insert & Seal	\$8,775.00	\$0.00	Included in laser print	Included with above price	\$387.50/month	\$0.02 each	Included
5	Envelopes	\$6,600.75	\$0.00	Included in laser print	Included with above price	\$936.36/month	\$0.035 each	#10 \$0.025 each #9 \$0.02 each
6	Postage	\$98,865.00	\$.507 per piece or actual postage billed	\$0.51	\$0.68 before any postal discounts	\$8,227.80 / month (USPS AADC rate \$0.547)	\$0.55 each (estimated)	Actual Cost
7	Setup Fees	\$1,000.00	\$500.00 one time fee	\$0.00	\$400.00	\$2,250 (15 hours @ \$150/hour)	\$45.00 per unique document type submission	\$1,500.00 *Waived with contract 3 years or longer
8	Any Additional Fees	N/A	\$100.00 per month - Dynamic Messages \$0.01 per statement - Duplex \$0.01 per statement - PDF Image \$0.04 per statement - Supression	\$75.00	\$27.50 Compliance Fee (per mailing) \$0.07/\$35.00 minimum any additional images (per mailing) \$0.0075 NCOA/CASS \$75.00 Minimum (per mailing) \$150.00 Programming per hour	\$3.00 each for manual pull	\$0.02 data processing	Extra pages: \$0.049 each (if needed)
Total Bid Price		\$127,165.00	\$124,140.00	\$49,725.00/year (Not Including Postage at Actual)	\$33,962.50 (plus postage)	\$12,968.77/month estimated	\$10,125.00/month estimated	\$1,875.00 per month (based upon 15,000) \$24,375.00 per year (based upon 15,000 per month and one additional month) **Plus actual postage. Presorted to lowest rate