

**COST TO BUY O**

	<b>MCKINSOL</b>	<b>ZORBRIO</b>	<b>ADMINS</b>
<b>Buy</b>	5,727,960.00	90,290.00	198,600.00
<b>Maintenance</b>	5,865,248.00	206,320.00	320,760.00
<b>Implementation Fees</b>		60,000.00	
<b>Total</b>	11,593,208.00	356,610.00	519,360.00

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	<b>MCKINSOL</b>	<b>ZORBRIO</b>	<b>ADMINS</b>
<b>Buy</b>	5,727,960.00	90,290.00	198,600.00
<b>Maintenance</b>	7,134,240.00	226,435.00	472,140.00
<b>Implementation Fees</b>		100,000.00	
<b>Total</b>	12,862,200.00	416,725.00	670,740.00

**VER 5 YEARS WITHOUT PACKAGE**

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<b>OPENGOV (Lease Only)</b>	<b>WORKDAY</b>	<b>KEYSTONE</b>
665,100.00	2,070,197.00	248,802.00
-	1,488,980.00	334,076.00
222,000.00		
887,100.00	3,559,177.00	582,878.00

**VER 5 YEARS WITH HR PACKAGE**

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<b>OPENGOV (Lease Only)</b>	<b>WORKDAY</b>	<b>KEYSTONE</b>
815,100.00	2,070,197.00	209,099.00
	2,664,371.00	216,617.00
250,000.00		
1,065,100.00	4,734,568.00	425,716.00

<b>TYLER</b>	<b>PHOENIX (Lease Only)</b>	<b>POWERSCHOOL (Lease Only)</b>
465,391.00	657,500.00	118,900.00
274,524.00	432,000.00	226,281.00
739,915.00	1,089,500.00	345,181.00

<b>TYLER</b>	<b>PHOENIX</b>	<b>POWERSCHOOL (Lease Only)</b>
465,391.00	Not Available	118,900.00
316,671.00	Not Available	226,281.00
782,062.00	Not Available	345,181.00