

Pricing - Street Light Maintenance and LED Conversion Bid Summary

7-Jul-21

Item	Ard
	Products
Streetlights	
Option 1	Acuity
Option 2	Leotek
Coastal finish	
Decorative Lights	
Option 1 - Replace	AEL
Option 2 - Retrofit	RAB
Controls	
Option 1 - Photocell	DLL
Option 2 - Light Management	Itron
Option 3 - Smart controls	Itron
Annual service fee Option 2	Itron
Annual service fee Option 3	Itron
Maintenance	
Pre-conversion	
Post-conversion	
Maint. Escalator (Y4, Y5)	
GIS lighting survey	

en	PRISM		Ri
Cost	Products	Cost	Products
\$ 978,970.00	Acuity	\$ 1,122,609.23	AEL
\$ 1,121,815.00	Leotek	\$ 1,143,586.58	AEL
\$ 98,280.00		n/a	
\$ 49,250.00		n/a	AEL
\$ 19,352.00	Leotek	\$ 18,755.00	
\$ 74,460.00	Suntec	\$ 83,643.40	Tork
\$ 645,320.00	Ubicquia	\$ 436,832.00	Ubicquia
\$ 670,149.00	Verizon	\$ 476,246.16	Ubicquia (wifi)
\$ 49,640.00	Ubiquia	\$ 21,841.60	Ubicquia
\$ 49,640.00	Verizon	\$ 24,820.00	Ubicquia
\$ 59,568.00		\$ 109,009.44	
\$ 16,679.04		\$ 38,719.20	
2%		% based on CPI from time of award	
		% based on CPI index	
\$ 15,000.00		\$ 39,321.00	

se	Power Secure	
Cost	Products	Cost
\$ 1,148,571.07	Cooper/Acuity	\$ 1,454,419.08
\$ 1,241,552.93	Cooper	\$ 1,473,678.03
n/a		n/a
\$ 23,947.00	Cooper	\$ 37,563.28
n/a	SimplyLED	\$ 25,025.00
\$ 57,086.00	DLL	\$ 78,614.70
\$ 489,797.88	Cimcon	\$ 448,669.21
\$ 9,374,613.28	Cimcon	\$ 448,670.21
\$ 23,578.00	Cimcon	\$ 9,928.00
\$ 486,472.00	Cimcon	\$ 9,928.00
\$ 117,348.96		\$ 84,586.56
49,441,44		\$ 41,101.92
6%, 4%		3%, 3%
\$ 29,600.00		\$ 36,848.73